

**ONTARIO HAY AND FORAGE CO-OPERATIVE INC.**  
**Minutes of the Annual General Meeting**  
**held on March 3, 2020 – 10:00 am**  
**Country Heritage Park – 8560 Tremaine Rd, Milton, ON L9T 2X3**

**Attending:** Jordan Bell, Matt Bergman, Scott Bowman, Bob Brander, Jeremy Cubitt, Larry Davis, Josh Dekkers, Sean Ernewein, Mike Faulkner, James S. Fisher, Travis Grubb, Carl Hadfield, Ted Hessels, Kim Hessels, Eddie Jantzi, Tom Lewis, Chris Martin, Lou Mason, Wayne Metzger, Da Mu, Adolph Ng, Terry Nuhn, Phil Nykamp, Adrian Op't Hoog, Meaghan Richardson, Ray Robertson, Khurshid Saharan, Bev Shenk, Jack Smit, Joe Stutzman, Fritz Trauttmansdorff, Mackenzie Van Hell, Mathew Versteegh, DJ Wassenaar, Stuart Wright

**Regrets:** Chris Riach, Andre Larocque

**Recording Secretary:** Patricia Ellingwood

**1. Call to Order:** 10:05 welcomed Directors

**2. Welcome and Introductions**

Fritz welcomed members and guests, and introduced Directors and trade show. Fritz thanked Directors and Patricia for their work over the past year.

**3. Industry Update and Questions – Christine O'Reilly**

Christine introduced new cross seeding research and answered questions on the project.

**4. Ontario Forage Council Update – Ray Robertson**

Ray congratulated the co-op on their year's worth of successes. Ray reviewed the list of upcoming OFC activities to watch for in the coming months.

**Business Meeting**

**1. Approve March 3, 2020 AGM Agenda**

**Motion to approve the March 3, 2020 AGM Agenda**

**Moved by:** Chris Martin

**Seconded by:** James Fisher

**Voted & carried**

**2. Approval of March 1, 2020 AGM Meeting Minutes**

**Motion to approve the March 1, 2020 AGM Meeting Minutes as circulated**

**Moved by:** Larry Davis

**Seconded by:** Mike Faulkner

**Voted & carried**

No Business arising from the Minutes

**3. Financial Report & Appoint 2020 Auditor – Meaghan Richardson**

Meaghan explained that the final Audited statements have not yet been received. The co-op did not make significant profit in 2019, but the potential going forward is exciting.

64 total members

**Motion to accept Financial Report as presented as well as final audited statements to be received next week**

**Moved by:** James Fisher

**Seconded by:** Fritz Trauttmansdorff

**Voted & carried**

**Motion to approve Bowler and Company as the 2020 Auditor**

**Moved by:** Fritz Trauttmansdorff

**Seconded by:** Chris Martin

**Voted & carried**

### **Elections**

There is one Director up for renewal, Matt Bergman

Terms available

Two (2) 3-year terms

One (1) 2-year term

Nominations

Fritz Trauttmansdorff nominated Matt Bergman – Accepted

Nominations closed

Matt Bergman declared Director

### **Committee Reports:**

#### **Hay Dryers – Chris Martin**

There are currently 11 dryers operational; 7 in ON and 4 in the US. 3 more have been sold and will be set-up in 2020. Knorr MFG is designing and building the dryers and Chris is working on sales. Upgrades have been made to the design; improved needle structure and the ability to handle Bale Baron bundles.

Chris thanked the co-op for their support on the dryer development.

#### **Communications – Chris Riach**

Chris is still actively promoting co-op activity and news on their social media accounts.

**Market Update – Fritz Trauttmansdorff & Mike Faulkner**

The international hay market is experiencing a drop in prices. Timothy is down to \$60/T US. The co-op is keeping an eye on markets and working on reducing production costs to maximize profits. Moving forward, the markets are difficult to predict.

US demand continues to grow, but supplies are tight. Dryers will assist in fending off US competition.

**Membership Update – Josh Dekkers**

64 total members. No new members recently. There is an expectation that as co-op sales increase, the membership will increase.

**Motion to Adjourn Business Portion of the AGM: 1:35pm**

**Moved by:** James Fisher

**5. Mentorship Program – Ian MacDonald**

Ian reviewed *Forages for Profit and Soil Health* presentation. This presentation is available by contacting [Ian MacDonald](#), or [OHFC admin](#).

**6. Cash Crop Panel – Wayne Metzger, Sean Ernewein, Matt Bergman. Facilitated by Ian MacDonald**

The 3 panelists reviewed their operations and how hay relates to their production. Attendees were able to ask production related questions.

**7. Chairman’s Closing Remarks – Fritz Trauttmansdorff**

Fritz thanked everyone for attending and advised that the co-op is looking forward to good markets and crops to meet them in 2020.

**8. Adjourn: 2:49pm**